

Strategy Execution Through Execution Premium
Kaplan & Norton Methodology



Realize strategy consistently....

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BALANCED SCORECARD

Balanced Scorecard is a framework that translates an organization’s strategy into a set of objectives and measures, and aligns the organization to them through its planning and control processes” — David Norton

Less than 10% of strategies effectively formulated are effectively executed – Fortune Magazine

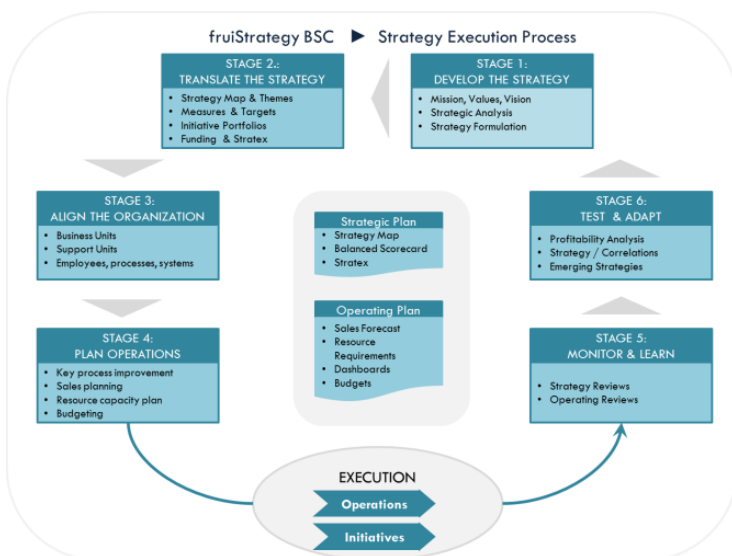
Strategy execution is the key challenge for majority of senior executives of any organization. Kaplan-Norton Balanced Scorecard is proven methodology for strategy execution used by many high performance organizations.

KEY BENEFITS

- ✓ Holistic approach for strategy execution process
- ✓ Strategy map and balanced scorecard
- ✓ Best practice definition of measures and KPIs
- ✓ Benchmarking of targets
- ✓ Integrated initiative management process
- ✓ Strategy reviews & emerging strategies
- ✓ Alignment with Business Units, Departments, People, System, Processes
- ✓ Integration for various data sources to report Measure performance

fruiStrategy BSC

An integrated Strategic Management concept



- KEY ENABLERS
- Integration with Business Planning & Budgeting
 - Mobile Productivity
 - Initiative Portfolio/Project Management
 - Integration with ERP & Other Data Sources
 - Integrated Collaboration Tool

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Develop & Translate Strategy

Strategic Analysis | Strategy Map | BSC

- Maintain corporate and SBU organization structure
- Maintain vision, mission and values
- Maintain strategic analysis (SWOT, PESTEL and others)
- Define perspectives, themes, objectives, measures, and initiatives
- Strategic projections
- Value gap analysis

Align Organization

Corporate | SBU | Processes | Systems | People

- Align corporate versus SBUs
- Align corporate units with SBU departments
- Align business processes & systems
- Align initiatives

Strategy Reviews & Initiative Management

Strategy Review Stack | Objective Story
Theme & Initiative Performance

- Objective story with key comments collected from review meetings
- Theme performance reported in strategy reviews
- Initiative performance and Gantt chart
- Alerts for poor performance and misalignments
- Highlight key risks and manage risk

Link Business Planning & Budgeting and Operational Planning

Integrate Budget Process | S&OP Process

- Strategic projections maintained for horizon by product group
- Input to budget process for detailed budgeting
- Detailed budgeting process
- Integrated collaboration

Performance Reviews & KPI Dashboards

Performance Dashboards | Measure Reporting

- Collect data from ERP and other data sources
- Calculate measures and report results
- Present in dashboard and report formats
- Alert for poor performance
- Mobile productivity



Reach us for product demonstration
or expert advice ▶

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About Data Labs India Solutions Pvt. Ltd.

Data Labs India is an information technology solutions company helps organizations to achieve business excellence and increase their competitiveness. We innovate and develop products and services with best in class industry practitioners and technology architects to solve complex problems in supply chain management, strategy execution, enterprise performance management, enterprise resource planning, and business analytics.

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